WHAT'S NEW AT

The Official Newsletter of QLaboratories, Inc. VOLUME XIV ISSUE 4B

An ISO/IEC 17025 Accredited Laboratory

Celebrating 50 Years of Scientific Excellence and Service

FROM THE PRESIDENT'S DESK



Celebrating the 50th Anniversary of Q Laboratories, Inc. this year is an opportunity to look back on the evolution of the company and reflect on the highs and lows and the manner in which we have grown from a one-person operation to our current 113-person organization. But it is also a time to continue to make plans for the next several decades and position

ourselves to continue the steep growth curve we have enjoyed over the last several years. Anyone involved in corporate planning knows that many factors have to be considered and accounted for in order to avoid gaps in the process as a company continues to grow. Some of these factors include facilities, technology, quality, staffing and management. It is impossible to avoid growing pains but the goal is to keep the pain manageable and not allow it to interfere with progress. A daunting task to say the least, but one our executive team, and all of our staff, are looking forward to facing. The challenge is ongoing and ever changing, but we believe we have in place the infrastructure and personnel to meet this challenge head-on.

David Ks. Hours

David G. Goins. President

MEET THE \bigcirc LABORATORIES' STAFF

Marguerite (Meg) Schlanser has been named Chemistry Group Leader at Q Laboratories, Inc. Meg will assist with getting results and information to clients in a timely manner as well as additional communication with clients as needed. She will also help facilitate and monitor analyst training and help coordinate method transfers into the chemistry lab and implementation of new technology. Meg has been with ○ Laboratories since 2003 and is a graduate of Xavier University in Cincinnati.



IT'S EASY BEING GREEN

 Laboratories, Inc. remains committed to doing our part for the environment. As part of this commitment we are trying to limit our use of paper by offering you the opportunity to receive the quarterly Q Laboratories, Inc. newsletter electronically via email, instead of through the postal service. In the future, if you want to receive this newsletter via email, simply send an email to mg@qlaboratories.com with the words "EMAIL ONLY" in the subject line. If you prefer to continue to receive the newsletter via postal mail you can continue to do so. Thank you.

For a complete list of the services offered by Q Laboratories, Inc. please visit www.qlaboratories.com

FDA ACTIVITIES

On December 21st, the FDA announced the creation of the Office of Dietary Supplement Programs (ODSP). The newly-created office was previously a division under the Office of Nutrition Labeling and Dietary Supplements, which will now be titled, the Office of Nutrition and Food Labeling. According to an FDA Press Release, "(E)levating the program's position will raise the profile of dietary supplements within the agency, and will enhance the effectiveness of dietary supplement regulation by allowing ODSP to better compete for government resources and capabilities to regulate this rapidly expanding industry." The ODSP will be empowered to: "remove from the market supplement products that are dangerous to consumers; remove from the market products falsely labeled as dietary supplements that contain potentially harmful pharmaceutical agents; enforce the dietary supplement good manufacturing practices (GMP) regulation, giving priority to cases in which GMP violations: (P)otentially compromise product safety, fail to ensure product identity, potentially jeopardizing consumer safety; and result in consumer deception, when, for example, manufacturers do not verify the identity of their raw materials." The FDA notes, "in the 20 years since the establishment of the dietary supplement program, the industry has grown from about \$6 billion to more than \$35 billion in annual sales," so it is deemed time to create a more robust regulatory framework for Dietary Supplements. The number of Warning Letters and recalls has continued to increase as a result of FDA's commitment to increasing oversight of Dietary Supplements.

The FDA has unveiled a website entitled, "Small Businesses & Homemade Cosmetics: Fact Sheet," in order to help people who are new to the cosmetics business get started in the industry. The page includes the answers to 15 questions in an FAQ format. Questions include, How do I know if my products are regulated as cosmetics, and not as drugs or some other product category? Do I need to register my cosmetic firm or product formulations with FDA? Can I manufacture cosmetics in my home or salon? Do I need to get a license from FDA to manufacture or market cosmetics? And, Where can I find more information on FDA requirements I need to know about? Some of the answers provided are informative for midsize and large businesses as well and to those who are uncertain where their product(s) falls in the regulatory landscape, i.e. is it a cosmetic, pharmaceutical or other? The FDA defines a cosmetic as, a product intended for uses such as cleansing the human body, making a person more attractive, or changing a person's appearance.

TRADE SHOWS

Q Laboratories, Inc. will have representatives at the following industry events in the upcoming months:

- ► Society of Cosmetic Chemists (SCC) Midwest Chapter Teamworks, April 6th, Rosemont, IL; (Booth #408)
- Interphex April 26-28, New York, NY; (Booth # 1160)
- ▶ Ingredient Marketplace, April 27-29, Orlando, FL; (Booth# D23)